

Join the Coiled Partner Program

Coiled is the leading Python-native solution for distributed computing in the cloud. Based on Dask, Coiled has an extensive foundation in the Python ecosystem. The Coiled Partner Program builds on that foundation to include leading commercial consultants, value added resellers (VARs), and technology partners that can deliver best-of-breed solutions for our joint customers.

[Join Now](#)

○ Consulting Partners

Build and deploy tailored solutions for customers with Dask in the Cloud

Customers using Coiled want to build bespoke solutions that address their challenging business problems. As a Coiled consulting partner, you have an understanding of Coiled and how distributed computing scales a Python-based solution help drive business value. The combination of your applied expertise and our easy-to-use cloud platform delivers winning solutions for customers.

By joining the Coiled Consulting program, you gain access to Coiled Cloud, training, and Coiled experts for tech transfer, and joint marketing opportunities. Our training materials give you the ability to create a train-the-trainer program for your own team and to serve as a launching point for your own customer training materials.

We will bring you into a range of opportunities, including project migrations from on-prem to the cloud and for optimization of distributed computing. And when an opportunity requires a deeper dive on Coiled, we're there to support you.

[Apply Now](#)

○ ISV Partners

Power up your application with Dask

Customers need to use more and more data. And they are demanding near real-time performance to meet their business goals and remain competitive. If your software isn't taking advantage of a distributed computing framework today, your customers will find a solution that meets their needs elsewhere.

As a Coiled ISV, you'll be able to scale your application to meet the most demanding customer needs. Plus, you'll realize performance gains that will delight your customers.

By joining the Coiled ISV program, you gain early access to Coiled Cloud beta releases and get input into the Coiled roadmap to better support your application. You'll also have access to our Dask experts who can help you optimize your application performance.

As the second line of support, our global support team will help remediate issues to ensure your customer issues are resolved in a timely manner.

[Join Now](#)



○ OEM Partners

Embed Dask to deliver scale and performance out-of-the-box

Python, with over 33% market share, and millions of users, is one of the fastest-growing languages. Empowering the Python community with scale and performance is a way to differentiate your capabilities and to grow demand from that passionate community.

Coiled OEM's deliver simplicity, performance, and scalability out-of-the-box for customers. That simplicity makes it easier for more customers to leverage your equipment to solve important business challenges.

By joining the Coiled OEM program, you gain early access to Coiled Cloud releases, experts for tech transfer, and joint marketing opportunities. You'll also have access to our Dask experts, who can help you optimize cluster performance for your competitive differentiation.

You'll get access to the growing and vibrant Dask community that's working on a wide range of real-world projects – everything from scientific computing to deep learning – that will want to harness the power of your hardware to solve these challenging problems.

Join Now

○ Technology Partners

Integrate with the Dask company that's got the Python community buzzing

The Python community is one of the fastest evolving open source ecosystems. Enterprise customers rely on open source and need commercial vendors that understand and support the open-source ecosystem. The depth of knowledge and expertise our combined companies offer customers is an unrivaled solution that will help them build a well-architected cloud environment.

By joining the Coiled Technology program, you gain early access to Coiled Cloud releases, our experts for tech transfer, and joint marketing opportunities. You'll also have access to our engineering team to create an integration between our products that goes above and beyond to deliver rich technical capabilities that customers love and appreciate.

Join Now

○ VARs

Sell Dask in the Cloud

Customers are looking for Python native distributed computing solutions that go beyond the status quo to build out their next-generation architectures. As a Coiled VAR, you'll get pricing and deal support. Plus, you'll receive pre and post-sales tech support from our global support team to ensure your customers are successful. You'll receive a volume pricing discount so that you can offer your customers the best possible pricing.

Apply Now



Join one of the fastest-growing partnership programs today. And help customers solve their most challenging problems.

At Coiled, we believe that Partnerships are key to delivering full solutions to customers, and we work collaboratively with our Partners to ensure we delight customers. Our program is designed to support your success as you progress on the journey from onboarding through to selling and even support.

Program Framework



We offer 3 memberships – **Member**, **Standard**, and **Premier** – with varying commitments and benefits.

Commitments and Benefits of Membership

	Member	Standard	Premier
Enable			
Partner onboarding call	●	●	●
Number of Coiled Credits Included*	20K Coiled credits	83K Coiled credits	250K Coiled credits
Dedicated Partner Manager		●	●
Quarterly business planning		●	●
Partner support	Contact Us	Contact Us	Assigned
Partner communications	●	●	●
Educate			
Training discounts	10%	30%	50%
Product webinars	●	●	●
Quarterly update webinars	●	●	●
Product roadmap sessions			●

*Not for resale



Commitments and Benefits of Membership, Continued

	Member	Preferred	Premier
Market			
Use of Coiled logo	●	●	●
Promotion on Coiled website	●	●	●
Joint success stories		●	●
Access to Evangelists		●	●
Inclusion in press release			●
Joint datasheet			●
Joint webinar promotion			●
Sell			
Deal registration	●	●	●
Referral fee eligibility	●	●	●
Account mapping		●	●
Reseller eligibility		●	●
Access to pre-sales support		●	●
Assistance with responses to proposals and RFPs		●	●
Support			
Access to test and development environments	●	●	●
Access to early releases		●	●
Access to enterprise support		●	●
Access to support engineer			●
Shared Slack channel			●
Program Requirements			
Partner agreement	●	●	●
Partner primary contact		●	●
Include Coiled logo on website	●	●	●
Coiled Certifications	0	2	2
Annual revenue target		\$1M	\$2.5M
Joint business reviews		●	●
Partner fee	\$250/year	\$2500/year	\$5000/year



Become a Coiled Partner

1 Apply

[Contact Us](#)

2 Review

Coiled will contact you to discuss the partnership program and the opportunities to partner. If we agree that a partnership is mutually beneficial, you'll receive the Coiled partner agreement to sign.

3 Sign

Sign the Coiled Partner Agreement and return to Coiled. Coiled will invoice you for the Coiled Partnership Program Fee. Pay the Coiled Partnership Program membership fee.

4 Onboard

Participate in onboarding call and provide a high-resolution logo and a short company description.

5 Announce

Coiled will add your logo and company description to the Coiled website and include you in a partnership press release.

About

Coiled scales Python to the cloud for data professionals. Based on Dask, the leading Python-native solution for distributed computing, Coiled has hosted more than 100M tasks for data professionals, scientists, and researchers around the globe including Capital One, Anthem Health, and the Air Force to solve challenges in business, research, and science.

Coiled is a remote-first company with the best and brightest working from around the globe. Founded by the initial author of Dask, Coiled is on a mission to create a platform that gives Data Scientists the power of the cloud and machine learning, freeing them from today's limitations so they can solve important problems.